**Jaguar Owners Association North Texas Board Meeting Minutes 2/9/19**

 Attendees:

Richard Wright – President

Clark Kirby – Vice President

Don Marpe – Secretary

Dave McDowell – JCNA Regional Director

Ben Davis – Director

Traci LePage – Director

Terry Clark - Director

Scott LePage – Membership

President’s Message / Welcome

Richard opened the meeting at 10:30 and thanked everyone for attending. Terri Clark had brought doughnuts for the board members and staff at Park Place Jag. Kari Halme club member was at the meeting initially. He had a request for the Viper Club to be allowed to attend the JOANT Slalom as participants. He had not presented the idea to the Viper Club yet, depending on the response from our club. After some discussion on the number of Vipers that would attend and other questions, Richard said that it would be ok for the Vipers to attend if the numbers were not too large and they did their share of the work. Steve said he would give Richard feedback on the numbers as the event got closer. Steve left the meeting at that time.

New Business

1. New Members Update – Scott

Scott stated that there had been no new members yet but he was expecting up to 3 soon based on discussions. Gary had provided the list of existing members that had paid their dues. About 60% of the members had renewed to date which was a little lower than last year. Scott had sent out reminder emails to those that had not paid yet and had gotten two hard no’s from past members.

1. Upcoming Events – Clark
	1. Mardi Gras parade – Mar 3

Clark advised that members that want to participate needed to get the required number of beads or throws if they intend to ride in the parade.

* 1. March dinner meeting – Mar 5

The March dinner meeting will be at Anamia’s Tex-Mex. They will be giving us a separate area that will hopefully be quieter than the last time we were there.

* 1. Tour of Fort Worth Aviation Museum – Mar 9

No additional details were provided on this event.

* 1. Slalom / Autocross – Apr 6
	2. 49th Concours d’Elegance – April 27

See the information at the end for all of the detailed discussion.

* 1. Spring Fling – April 14 or 22 or May 17
	2. ABDCE White Lake Park Car Show – May 5
	3. Park Place Luxury and Supercar Showcase – Sept 28
1. 2019 Spring Fling – Patti

May 17 is the date of the Spring Fling. It will be at Grandbury and the details are being developed. Patti McClane is chairing the event and Terri Clark and Traci LePage will be helping her. There are plans to take a scotting trip down there to lock down the details.

1. Planning of the Slalom – Richard

Richard was going to stop by the storage locker to check out the timing equipment and start to prepare for the event. Lloyd Lumpkins had offered to help with the event but more workers will be needed. The Red River Triumph Club will co host the event. The Viper club will also attend.

1. ABCDE White Lake Park Car Show – Don

The registration fee for the JOANT Club spot has been paid and members need to register before the event. The club will provide food and drink for the members at this event.

1. JCNA Annual General Meeting – Dave

Dave and Gary will attend the meeting and represent the club. The club gives them each $500 to help defray the travel expenses.

1. Select a club charity –

Terri suggested that the club consider Genisis (?) which is a group that supports women struggling with domestic abuse. There was a moving story on one of the successes of the group and many suggestions on things that could be done to support it. Terri will provide additional information on this.

Don told the group that the Red River Triumph is developing a fund to give scholarships to students at the Tarrant County College. Since we are having our slalom on their campus, it may also be a good charity.

It was also suggested that we work with Park Place Jag to give their new young apprentices scholarships or tool sets or some other show of support.

1. Set up Instagram page – Terri

Terri asked if it was ok for her to set up an Instagram account for the club. She said she would be the administrator and do all of the posting of pictures. The board voted to approve this action.

1. Concours Planning Status – Terri and Don

**JOANT 49th Annual Concours d’Elegance Decision Summary**

The Park City Historical Society has invited the club to combine the JOANT Concours d’Elegance with their classic car show on Saturday April 27. The show location is around Burleson Park on the SMU campus and is as nice or nicer than the Carrolton Town Square. It is much bigger than the square and the Park City organizer said they would have a separate area for our concours. A layout of the show area is attached.

**Date Conflicts**

At this time there is not any near-by Jag clubs holding concourses on the same weekend or a week end on either side shown on the JCNA web site. No one has indicated that the near-by clubs normally use that date so it looks like the date is good.

**The decision has been made to hold the concours in conjunction with the Park Cities Historical Society Antique and Classic Car Show.**

**Host Hotel**

Terri Clark has accepted the responsibility of being the Co-Chairperson in charge of Hotels and Banquets. Thanks to her for that. She has obtained proposals from several hotels near the show site that could work out. Of course there are varying costs. A quick summary of each one follows.

Last year’s host hotel was the Hilton Garden Inn. The room costs were $99 per night or $102 for a king suite with 21 rooms blocked for our event. The food minimum was $2,000 but we had 54 people pay $55 for dinners so we took in a total $2,970. The cost of the dinners were $38 plus 23% service charge, plus $500 room set up, plus $130 for bartender for a total cost of $3,167.

**After reviewing the various proposals and visits to the hotels, the Double Tree by Hilton located at 8250 North Central Expressway was selected.** It is less than 2 miles from the show site and an easy route to get there. The room costs would be $133 per night. The food minimum is $2,500 with a 22% service charge and 10% taxes and $75 for bar tender. It looks like the dinners would be $40 to $48 (plus service charge and taxes) and there would be a cash bar. The available suites in the hotel would not be able to host the welcome reception. The lobby has a nice open bar and a small meeting room close that would work for the Welcome reception. There would be room for 30 people with some seating and some at high top tables. There is also lots of open seating area in the lobby so we could expand into those areas. Parking is free and there are three levels of covered parking that is gated so should be pretty secure. The bottom floor is pretty much empty so if a rain location is needed, that area would work. The hotel offered to quadrant off an area if needed.

**Cost Concerns**

The past costs to hold the event at Carrolton totaled around $700 for fees and support of the American Legion Post to provide restrooms and drink service. There was a little bit of a hassle to get the additional parking needed next to the square but that was not a show stopper.

There is no official cost to be part of the Park Cities show, but we have agreed to have the Display only Jags to pay the $25 registration fee to Park Cities which will mean that those Jags will be eligible for Park Cities trophies and JOANT trophies. They will also get T shirts and door prize tickets. Based on 10 Jags in Display Only (last year’s total) that is $250 that will not be part of our event income. **The board approved giving the Display Only money to Park Cities.**

Dan McKeithen, the Park Cities show chairman, has agreed to not have our Jags in the Champion and after we figure out the actual costs of the event.

The expected income for the concours related items would be $2,210. That is based on 30 entries at $45 each plus the $1,000 sponsor fee from Park Place Jag.

The possible costs for the concours related items would be $500 for the purchase of gifts that go in the goodie bags, $300 for the judges lunch, and $900 for the awards and trophies. Last year we over bought JCNA awards and several members have donated their awards back to the club for reuse so this cost may be lower. The food and drinks at the Welcome Reception is based on the food selected by the board. Terri presented several options for hosting a bar and food options. After some discussion, the bar option that provided beer, wine, sodas, water on a consumption basis was selected by the board. This was estimated to cost $635. For the food option, a smoked salmon pinwheel (with 100 pieces), international cheese board (40 servings) and Beef Epanada (100 pieces) was selected and this is estimated to cost $980. There was much discussion on making sure our guests do not have to pay for anything and that there would still be food and drink left for the late arrivals.

**Assuming we still get the sponsor fee from Park Place Jaguar and the support from JCNA, the concours related costs will be approximately $1,000 over the funds taken in by the registrations. The board approved maintaining the cost of registration at $45 even though the event may lose money.**

The awards banquet does pose some cost challenges. Last year we had 54 dinners at $55 each for a total of $2,970. The estimated costs for the banquet is $3,829 (food and beverage – one drink ticket is included – ($2,900 meals, $638 service charge, $291 taxes, and $75 bartender). To cover the total costs of the banquet, we would need to charge $70 per dinner. That may be a big enough increase to prevent some people from attending. One option is to increase the price to $65 but state it includes a drink ticket. That would mean the banquet would lose about $600. Last year’s banquet had a $200 loss.

**Assuming 50 dinners at $65 each, the banquet would not break even and would lose $600. The board approved the $65 cost for the banquet even though the banquet may lose money.**

**Other Things To Consider**

The quality of the items that we are able to get for the goodie bags has not been very good. The only good item last year was the item purchased by the club. Is the effort to get items for goodie bags worth effort or should we just give out the item we purchase? The board wants to continue to give out goodie bags, so Don will contact the vendors he used last year to get goodie bag items and door prizes.

Who will pay for the deposit at the Double Tree and pay the final bill for the banquet? Gary will give Terri the check for $500 deposit. The JOANT debit card will be used to guarantee the banquet and welcome reception costs.

The idea of giving out dash plaques for the event was brought up. Terri obtained some costs for the plaques that would put them at around $1.50 each. This will be considered to be added if the timing for this event can be met.

There was discussion on making the judging of the Jags a spectacle for the other attendees at the Park Cities show. White lab coats and white gloves for the judges was considered. After much discussion after the board meeting, the thoughts were that a JOANT had and clip board would be enough of a show to indicate we take the judging seriously.

The Board Meeting was adjourned at 12:06,